

A.B.E.S. - ASSOCIAÇÃO BRASILEIRA DAS EMPRESAS DE SOFTWARE**CERTIFICA**

para os devidos fins e a quem possa interessar que, de acordo com seus dados cadastrais, a empresa **SAP BRASIL LTDA.** inscrita no CNPJ sob o nº 74.544.297/0001-92, com sede à Av. das Nações Unidas, 14.171 – 6º and – Brooklin Novo - Fone (11) 5503-2400 – Fax (11) 5503-2318 – CEP 04795-100 – São Paulo - SP, associada na ABES sob o nº 467/1, está quites com suas obrigações mensais e em pleno gozo de seus direitos associativos.

CERTIFICA mais, que documentos devidamente firmados em seu poder atestam que a **SAP BRASIL LTDA.** é a **ÚNICA** subsidiária da empresa **SAP AG**, autorizada a comercializar, distribuir, bem como prestar serviços de manutenção e suporte em todo o território nacional, nos termos do respectivo Contrato "Software Distribution Agreement" firmados com seus clientes aos programas para computador, abaixo listados, de propriedade da SAP AG:

SAP Value Partnership Service**Engagement Components**

Business Transformation Principal

Value Management Office (VMO) / PMO

Deliverables:

Joint Business Objectives Agreement

Strategic Roadmap

Governance Model

Business Process Optimization and Innovation, selectable deliverables:

Value assessment for SAP CRM

SCM business assessment

Value assessment for service parts management

Business assessment for Human Capital Management

Governance, risk, and compliance assessment

Business Assessment for SAP Extended Warehouse Management

Business Assessment for SAP Product Lifecycle Management

Value assessment service for business planning and consolidation

Proof of concept (Value Prototyping)

Enterprise Architecture, selectable deliverables:

Enterprise architecture assessment

Software Engineering & Development

Business Clarity, selectable deliverables:

BI Strategy Design (including BOBJ Assessment)

Business Assessment:

Strategy Aligned Management including Balanced Scorecard

Reporting Alignment including Consolidation
Advanced Planning
Transactional Finance

Organization and Governance, selectable deliverables:

Customer Center of Expertise Vision and Strategy Development
Customer Center of Expertise Assessment
CCoE Set-Up & Development/Reorganization
IT governance strategy development
IT alignment for mergers and acquisitions
Shared Service Discovery Workshop; Development

Transformation Management, selectable deliverables:

COM consulting & assessment
SAP End User Acceptance Analysis
COM Strategy Workshop

Value Management, selectable deliverables:

Value Management Strategy and Design
Collaborative Value Realization
Total Cost of Ownership analysis

Solution areas that can be selected by the customer, as focus areas of services:**SAP Business Application Solutions**

SAP BusinessObjects
Logistic Value Chain
Financial and Corporate Services
Customer Relationship Management

SAP Platform & Technology Solutions

SAP NetWeaver

SAP Industry Solutions

Trading Industries
Financial Services
Services Industries
Public Services
Manufacturing: Process Industries
Manufacturing: Discrete Industries
Consumer Industries

SAP Cross Solutions

Sustainability
Service offering Framework – SOA



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Value Prototyping
Software Engineering & Development

SAP Education Offerings

Business Suite 7
Training Catalog
Academy Program
Certification
Virtual Live Classroom
Online Knowledge Products
E-Learning
eAcademy
SAP Education

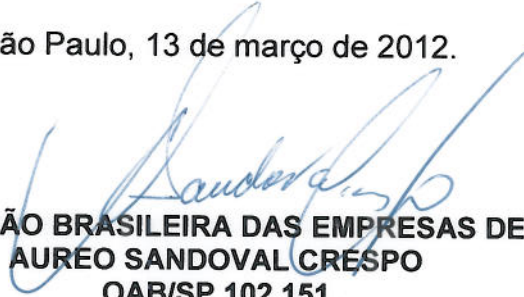
Tools:

Value Partnership Manager
(Scorecard & Dashboard)

Available content included in the service approach:
E2E Business Process Best Practices Library

VALIDADE DA CERTIDÃO 180 (CENTO E OITENTA) DIAS

São Paulo, 13 de março de 2012.


ABES – ASSOCIAÇÃO BRASILEIRA DAS EMPRESAS DE SOFTWARE
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